

Cooper Etheridge  
3409 Georgetown  
Houston, Texas 77005  
713-828-5211

## PERSONAL

Married, 14 yrs  
Wife, Kimberly Beadle Etheridge  
Daughter, Emerson Lucille Etheridge, 11 yrs.  
Daughter, Sloan Louise Etheridge, 7 yr

## PROFESSIONAL

Current Position  
2004 to Present

CEO, Automation Technology, Inc. (ATI), Manufacturer of valve actuators for the process industry

*As CEO, I am responsible for the operations, sales, engineering, new business development and accounting. I report regularly to banks and our investor group on the company performance. As executive manager, I handle human resource matters on a regular basis which includes conflict resolution, recognition, motivation, and mentoring.*

- Raised equity from individual investors and purchased ATI in 2004
- Increased sales from \$2MM to \$15MM (2018 sales).

Other Current Projects

General Partner, Sandstone Capital, L.P. A real estate investment company focused on rural land development and bridge loans to help individuals purchase land. Grew loan portfolio from \$0-\$7MM.

*As General Partner, I initiate new projects, manage the current equity invested and arrange bank financing for each project.*

Teaching Experience

Professor Ed Williams was my first investor when I bought ATI. He supported me in my search and advised me after our purchase. He subsequently asked me to teach his class for the next 13 years until his retirement. I taught the entire process of buying ATI including the search process, financial aspects, and people and culture changes.

When Al Danto took over the classes, I was again asked to speak and help and ultimately become the lead mentor in the Enterprise Acquisition E-Lab. The E-Lab is a formalization of the experience I had personally with Ed Williams.

Prior Experience  
1997 to 2001

Start-up Engineer, Air Liquide. An industrial gas company.  
As a start-up engineer, I was responsible for commissioning newly constructed chemical plants.

## EDUCATION

**The University of Texas at Austin**  
B.S. in Mechanical Engineering, 1997  
**Rice University**  
M.S. in Chemical Engineering  
Master of Business Administration, 2003

