

Marlon Mooijman

Jones Graduate School of Business, Rice University, Houston Texas, 77005, +1 (505) 382 1460,
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ACADEMIC POSITIONS

- 2019-present **Jones Graduate School of Business, Rice University**
Assistant Professor of Management, Organizational Behavior
- 2017-2019 **Kellogg School of Management, Northwestern University**
Postdoctoral Fellow, Dispute Resolution Research Center (DRRC)
Lecturer, Management and Organizations Department
- 2015-2017 **University of Southern California**
Postdoctoral Fellow, Social Psychology Department

EDUCATION

- Ph.D. **Leiden University**, Leiden, The Netherlands, 2015.
Social and Organizational Psychology
- M.Sc. **Leiden University**, Leiden, The Netherlands, 2012.
Bachelor and Honor's Master
Social and Organizational Psychology

RESEARCH INTERESTS

Ethics & morality, punishment & reward, power & status hierarchies, interpersonal trust.

PUBLICATIONS

Mooijman, M., Van Dijk, W. W., Van Dijk, E., & Ellemers, N. (2019). Leader power, power stability, and interpersonal trust. Organizational Behavior and Human Decision Processes, 152, 1-10.

Mooijman, M., & Graham, J. (2018). Unjust punishment in organizations. Research in Organizational Behavior, 38, 95-106.

Mooijman, M., Meindl, P., Dehgani, M., Monterosso, J., Oyserman, D., Doris, J. M., & Graham, J. (2018). Binding moral values and the moralization of self-control. Journal of Personality and Social Psychology, 115, 585-599.

Hofmann, W., Meindl, P., **Mooijman, M.**, & Graham, J. (2018). Morality and self-control: How they are intertwined and how they differ. Current Directions in Psychological Science, *27*, 286-291.

Mooijman, M., Hoover, J., Ling, Y., Ji, H., & Dehghani, M. (2018). Moralization in social networks and the emergence of violence during protests. Nature: Human Behaviour, *2*, 389-396.

*Cover issue of *Nature Human Behaviour*, news bulletin of *Science Magazine* and *Boston Globe*, 99% percentile attention score through Altmetric, will be included in 2020 SAGE *Introduction to Psychology* textbook.

Van Dijk, W., Knegtman, H., & **Mooijman, M.** (2018). The impact of social power on the evaluation of offensive humor. International Journal of Humor Research, *31*, 85-104.

Mooijman, M., Van Dijk, W. W., & Van Dijk, E., & Ellemers, N. (2017). On sanction-goal justifications: How and why leaders' deterrence justifications undermine rule compliance. Journal of Personality and Social Psychology, *122*, 577-588.

Mooijman, M., & Stern, C. (2016). When perspective taking creates a motivational threat. Personality and Social Psychology Bulletin, *42*, 738-754.

Mooijman, M., Van Dijk, W. W., Van Dijk, E & Ellemers, N. (2015). Why leaders punish: A power perspective. Journal of Personality and Social Psychology, *96*, 75-89.

*Mentioned in leading Dutch-language newspapers *Volkscrant*, *NRC*, and *Standaard*, including front-page columns and full-pages in science sections.

Mooijman, M., & Van Dijk, W.W. (2015). The self in moral judgment. Cognition and Emotion, *7*, 1334-1342.

BOOK CHAPTERS

Mooijman, M., Meindl, P., & Graham, J., (forthcoming). On self-control moralization. In A. Mele (Eds.), *The philosophy and science of self-control*.

Graham, J., Haidt, J., Motyl, M., Meindl, P., Iskiwitch, C., & **Mooijman, M.** (2017). Moral Foundations Theory: On the advantages of moral pluralism over moral monism. In J. Graham & K. Gray (Eds.), *The atlas of moral psychology*. NY: Guilford.

Mooijman, M. (June 16, 2016). *On the determinants and consequences of leaders' punishment goals: Power, distrust, and rule compliance* (PhD thesis). Enschede: Ipskamp Drukkers B.V. Supervisor(s) and Co-supervisor(s): Van Dijk, W., Van Dijk, E., & Ellemers N.

INVITED TALKS

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| 2019, February | Northwestern University |
| 2019, January | Rice University, Jones Graduate School of Business |
| 2018, November | IESE Business School, Spain |
| 2018, November | INSEAD, France |
| 2018, November | National University of Singapore, Business School |
| 2018, October | Oklahoma State University, Spears School of Business |
| 2018, October | ESADE Business School |
| 2018, September | London Business School |
| 2018, April | University of Illinois at Urbana Champaign |
| 2017, October | University of Illinois at Chicago |
| 2016, March | NYU, Stern School of Business |

PRESENTATIONS AND SYMPOSIA

- **Mooijman, M.**, Atari, M., Dehghani, M. (2019, February). Moral convergence. Talk presented at the Society for Personality and Social Psychology Conference (SPSP): Portland, Oregon.
- **Mooijman, M.**, Atari, M., Dehghani, M. (2018, October). Moral convergence. Talk for invited symposium at Society for Experimental Social Psychology (SESP): Seattle: Washington.
- **Mooijman, M.**, & Kouchaki, M. (2018, August). Strategies for promoting ethical behavior in organizations. Showcase symposium organized and chaired at Academy of Management Conference (AOM): Chicago, Illinois.
- **Mooijman, M.**, & Graham, J. (2018, August). Moralization in the workplace. Talk in symposium selected as showcase symposium at Academy of Management Conference (AOM): Chicago, Illinois.
- **Mooijman, M.**, & Kouchaki, M. (2018, July). On power and metaperceptions of trust: When and why leaders are perceived as unwilling to trust. Talk at International Association for Conflict Management (IACM): Philadelphia, Pennsylvania.
- **Mooijman, M.**, Meindl, P., Dehgani, M., Monterosso, J., Oysermann, D., & Graham, J. (2017, June). On self-control moralization: A moral foundations perspective. Talk at Science and Philosophy of Self-Control Conference (SPSC): Tallahassee, Florida.
- **Mooijman, M.**, Meindl, P., Dehgani, M., Monterosso, J., Oysermann, D., & Graham, J. (2016, September). On self-control moralization: A moral foundations perspective. Talk for invited symposium at Society for Experimental Social Psychology (SESP): Santa Monica: California.
- **Mooijman, M.**, Knegtman, H., & Van Dijk, W. W. (2015, december). The impact of power on the evaluation of offensive jokes. Presentation given at Association of Dutch Social Psychologists (ASPO), University of Amsterdam, Amsterdam.
- **Mooijman, M.**, Meindl, P., Dehgani, M., Monterosso, J., Oysermann, D., & Graham, J.

(2015, December). On self-control moralization: Applying moral pluralism to the study of self-control. Talk at Science and Philosophy of Self-Control Conference (SPSC): Tallahassee, Florida.

- **Mooijman, M., Van Der Toorn, J., & Willer, R.** (2015, February). How power transforms conservatives' political attitudes. Graduate student talk at Political Psychology pre-conference (SPSP): Long Beach, California.
- **Mooijman, M., Van Der Toorn, J., & Willer, R.** (2015, February). How power transforms conservatives' political attitudes. Poster presented at the Society for Personality and Social Psychology Conference (SPSP): Long Beach, California.
- **Mooijman, M.** (2014, December). Determinants and consequences of sanctions. Symposium organized and chaired at Association of Dutch Social Psychologists (ASPO), Groningen University, Groningen.
- **Mooijman, M., Van Dijk, W.W., Van Dijk, E., & Ellemers, N.** (2014, December). On rule compliance: The role of perceived sanction motives. Presentation given at Association of Dutch Social Psychologists (ASPO), Groningen University, Groningen.
- **Mooijman, M., Van der Toorn, J., & Willer, R.** (2014, July). How Power Transforms Conservatives into Libertarians: Power Increases Conservatives' Social Liberalism and Economic Conservatism. European Association of Social Psychology Conference (EASP), Amsterdam, The Netherlands.
- **Mooijman, M., & Van Dijk, W.W.** (2014, July). Increasing the acceptability of the unacceptable: Self-affirmation decreases the moral condemnation of harmless sexual taboos. European Association of Social Psychology Conference (EASP), Amsterdam, The Netherlands.
- **Mooijman, M., Van Dijk, W.W., Van Dijk, E., & Ellemers, N.** (2014, July). Why the powerful punish: Deterrence as punishment motive and the mediating role of distrust. International Association for Conflict Management (IACM) 2014: Leiden, The Netherlands.
- **Mooijman, M., Van Dijk, W.W., Van Dijk, E., & Ellemers, N.** (2014, June). Why the powerful punish: Deterrence as punishment motive and the mediating role of distrust. International Social Justice Conference (ISJR) 2014: NYU, New York.
- **Mooijman, M., Van Dijk, W.W., Van Dijk, E., & Ellemers, N.** (2014, February). Why the powerful punish: Deterrence as punishment motive and the mediating role of distrust. Poster presented at the Society For Personality and Social Psychology Conference (SPSP): Austin, Texas.
- **Mooijman, M., Van Dijk, W.W., Van Dijk, E., & Ellemers, N.** (2014, February). Why the powerful punish: Deterrence as punishment motive and the mediating role of distrust. Poster presented at the Morality and Justice Preconference (SPSP): Austin, Texas.
- **Mooijman, M., & Van Dijk, W.W.** (2013, December). Increasing the acceptability of the unthinkable: Self-affirmation and sexual taboos. Presentation given at Association of Dutch Social Psychologists (ASPO), Maastricht University, Maastricht.
- **Mooijman, M., Van Dijk, W. W., Van Dijk, E.** (2013, May). The emotional benefit of punishment: Altruistic punishment as moral affirmation. Presented at the Social Nature of Emotions: Small Group Meeting: Amsterdam University, Amsterdam.
- **Mooijman, M., Van Dijk, W. W., Van Dijk, E.** (December, 2012). The moral benefits of punishment: Costly punishment as moral compensation. Presentation given at Association of Dutch Social Psychologists (ASPO): Utrecht University, Utrecht.

- **Mooijman, M.**, van Dijk, W. W., & van Dijk, E. (December, 2011). The moral self-image and altruistic punishment. Presentation given at Association of Dutch Social Psychologists (ASPO): Tilburg University, Tilburg.

CONSULTING

2017 PricewaterhouseCoopers Netherlands (PWC). Compliance office.

TEACHING EXPERIENCE

- Lecturer. Negotiations MBA course, Fall 2018, Kellogg School of Management, Northwestern University.
- Lecturer Organizational Behavior Bachelor Course, Spring 2015, Leiden University.
- Supervision Master Thesis, 2012-2015, Leiden University.
(supervised 15 students with their master thesis)
- Mentor to twenty undergraduate students, 2012-2015, Leiden University.

GRANTS/AWARDS

- U.S. Army Social Cognitive Models of Networking ARL NS-CTA Grant
Dehghani, M., & Mooijman, M (co-writer). \$215,000 (2016-2018).

PROFESSIONAL SERVICE

Ad hoc journal reviewing

- Organizational Behavior and Human Decision Processes
- Personality and Social Psychology Bulletin
- Journal of Personality and Social Psychology
- Nature: Human Behavior
- Journal of Experimental Psychology: General
- NSF
- NWO

PROFESSIONAL AFFILIATIONS

- Academy of Management, member, 2015-present
- Society for Personality and Social Psychology, 2012-present
- International Association of Conflict Management, member, 2012-present

REFERENCES

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