



# MAPPING YOUR FUTURE

FULL-TIME MBA EMPLOYMENT REPORT  
CLASSES OF 2019 & 2020



**RICE | BUSINESS**  
Jones Graduate School of Business



# Coordinates

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# Phil Heavilin

Executive Director, Career Development Office

Rice Business MBA graduates realized record-breaking success in the job market this year. This success is the product of the strong partnerships that exist among our hiring companies, alumni, faculty, staff and students. Here are just a few key highlights from this year's graduating class:

**Highest reported average base salary.** The Class of 2019 reported an average base salary of \$124,798 – an increase of over \$11,000 – from the previous year. Rice Business talent continues to be in demand and organizations are offering even greater incentives to attract top talent to their teams.

**Consulting took over as top hiring industry.** After years of energy and financial services trading the top industry for our graduates, consulting came out on top this year. Nearly a third of our graduates – 29.5% – accepted jobs in consulting at an average salary of \$140,359. Top consulting firms have come to appreciate and depend upon what Rice MBAs offer: strong analytical skills, client management acumen and diversity of thought that make them client ready from day one.

**The Rice Business network matters.** Over 82% of accepted jobs were sourced through the Rice Business community. This ecosystem of support is a distinguishing characteristic of the Rice Business experience that results in real opportunities for our students.

We are honored and privileged to serve as trusted talent advisors to our corporate partners and look forward to providing the very best in human capital to many of the leading businesses in the world.

On behalf of the Career Development Office, we appreciate your partnership and look forward to the coming year.





# SUMMARY OF SUCCESS

92.3%

Accepted offers within  
3 months of graduation

\$ 124,798  
Average salary

100%

Internships for class of 2020

\$ 26,529  
Average signing bonus

32

Professional student associations

1,111

Career advising appointments with students

11

Industries represented by class of 2019

82.6%

Accepted jobs from Rice Business network

## TOP HIRING COMPANIES

Full-Time Class 2019

Capital One, Dell, Deloitte Consulting, CenterPoint Energy, Chevron, ExxonMobil, EY, KPMG

## TOP INTERNSHIP COMPANIES

Full-Time Class 2020

Dell, EY, Citi, Amazon, Barclays, CenterPoint Energy, Deloitte Consulting, HPE

# Full-Time & Internship Hiring Companies

## Full-Time Classes of 2017-19

10x Genomics	Church & Dwight	Google	McChrystal Group	Simmons & Company International
3M	Cisco	Gourmet Table Skirts	McKinsey & Company	Stallion Oilfield Services
A.T. Kearney	Citigroup Banking, Capital Markets and Advisory	Greenhill & Co.	MD Anderson Cancer Center	Starbucks
Abbott Laboratories	Coca-Cola	Greenview Capital Group, LLC	MedSite Partners	Stewart Title
Accenture	Coloplast	Harvest Exchange	Memorial Hermann	Sunnova Energy Corp
Air Liquide	Concho Resources	Hastings Equity Partners	Midway Companies	Sysco
Alcon	ConEdison Solutions	HEB	Moelis & Company	Targa Resources
Alert Logic	ConocoPhillips	Heikkinen Energy Advisors	Morgan Stanley	Tax Credit Hero
AlixPartners	Credit Suisse	Hess Corporation	Motiva Enterprises	TD Securities
Alliantgroup	CVS Health	HFF	National Oilwell Varco	Teacher Retirement System of Texas
Alvarez & Marsal	CWS Capital Partners	Higman Marine	North Highland Consulting	TEMA Development Inc.
Amazon Inc.	Danaher Corporation	Hines	NRG Energy	Tesla, Inc.
American Airlines	DAVAM Urgent Care	Home Depot	Nuevo Midstream	Texas Children's Hospital
American Bureau of Shipping	Dell	Houston Astros Baseball Club	Nuro	Texas Medical Center
Amgen Inc.	Deloitte Consulting	Houston Methodist	Oceaneering	The Boeing Company
Amne Inc.	Deutsche Bank	HP Inc.	O'Connor's	T-Mobile
Amos Global Energy	Didi Chuxing Technology Co.	HPE	Oracle	Trammell Crow
Anadarko Petroleum	Dimensional Fund Advisors	IBM	Orange River Advisors	Transocean
Anapolsky Advisors, Inc.	Discover	Infosys Consulting	OwlSpark	Tririver Capital
angelMD	EAG Services	Inhance Technologies	PCC Tile	Triten Real Estate Partners
Anheuser-Busch	Eaton Corporation	Institute of Forensic Medicine Basel Switzerland	PepsiCo	Trumbull Unmanned
Apache Corporation	Ecobal	Intel	Pharmavite LLC	Tudor, Pickering, Holt & Co.
Apple	EDF Climate Corps	Intellego Insights	Phillips 66	UBS
Arthur D. Little	EDF Trading North America, LLC	Invesco Ltd.	PM Realty Group (PMRG)	Ultimate Medical Academy
AstraZeneca	EDP Renewables	Investment & Development Ventures	Pontikes Development	Umbel
AT&T	Emerge Inc.	J.P. Morgan Private Bank	Professional Ceramics	United States Navy
Autodesk	Emerson	Johnson & Johnson	Prophet	USAA
B29 Investments, LP	Enaxis Consulting	Jouln	PT Pertamina	USAA Real Estate
Baker Hughes	Endeavor Energy	JP Morgan Chase & Co.	PwC	UT Southwestern Medical Center
Bank of America Merrill Lynch	EnPower, Inc.	Kaiser Permanente	R3	Viking Cold Solutions
Barclays Global Markets/Investment Banking	Enterprise Products Partners	Kalypso	Rand Group	Volk Optical Inc.
Bazean Corp.	Environmental Defense Fund	KBR	Raymond James Energy Investment Banking	Wallis State Bank
Becton Dickinson & Company	ExxonMobil	Kinder Morgan	RBC Capital Markets	Weingarten Realty Investors
BHP Billiton	EY	KLR Group	Rice Angel Network	Wells Fargo
BigCommerce	Federal Bureau of Investigation	Kolm Polymers, LTD	Rice Management Company	Westney Consulting Group
BMO Financial Services	First Solar, Inc.	KPMG	Riversand	White Deer Energy
Boston Consulting Group	Forum Energy Technologies	KRC Research	Riviana	Whitestone REIT
Boston Scientific	FPA MultiFamily	Launch Factory	Roland Berger Strategy Consultants	Wood Mackenzie
BP Energy	FTI Consulting	Lazard	Ruths.ai	Woodland Fluid Power
Brookwood Community	Gaffney, Cline & Associates	Lemonade Day	Sabre Corporation	World Fuel Services
Bursys	Gallup	Liberty Mutual	Sage Equity Partners	Xenex Disinfection Services
Calpine Corporation	Gartner Consulting	Lionstone Investments	Samsung	Zdaly
Cameron	Gates Corporation	LivaNova	Schlumberger	Zensar Technologies
Capital One	General Mills	Lovett Commercial Real Estate Development	Scotiabank Global Banking and Markets	ZT Corporate
Caydon Property Group	GF Securities	Lowe's	Sentinel Peak Capital	
CBRE	GGP Real Estate	Luminus Management, LLC	Shell	
CenterPoint Energy	Glendale Energy Capital	Macrogenics	Shell Ventures	
Centre Technologies	Global Energy Capital	MALK Organics LLC	Shenyin Wanguo Securities	
Chevron	Goldman Sachs	Mattress Firm	Si Placement	
Chick-fil-A, Inc.				

## Class of 2019 Profile

Incoming Students .....	<b>118</b>
Average Age.....	<b>29</b>
Average GMAT .....	<b>711</b>
Average Years of Work Experience.....	<b>5.6</b>
Women.....	<b>34%</b>
Under Represented Minority.....	<b>19%</b>
Military Veterans.....	<b>7%</b>

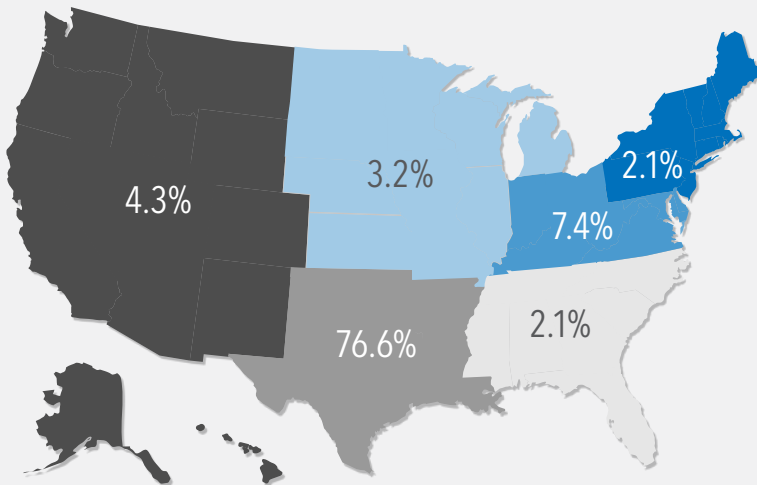
## Class of 2020 profile

Incoming Students .....	<b>118</b>
Average Age.....	<b>28</b>
Average GMAT .....	<b>706</b>
Average Years of Work Experience.....	<b>5.3</b>
Women.....	<b>31%</b>
Under Represented Minority.....	<b>15%</b>
Military Veterans.....	<b>9%</b>

## Accolades

- #1 Graduate Entrepreneurship Program** – The Princeton Review and Entrepreneur Magazine, 2020
- #1 MBA Program for Women in Texas** – Financial Times, 2018
- #3 Best MBA Program For Finance** – The Princeton Review, 2020
- #11 Best Business School for Entrepreneurship** – Inc./Poets & Quants, 2019
- #26 Best Business Schools** – Forbes, 2019
- #26 Best Graduate Business Schools** – US News, 2020
- #31 Best Business Schools** – BusinessWeek, 2019

## WHERE CLASS OF 2019 ACCEPTED JOBS

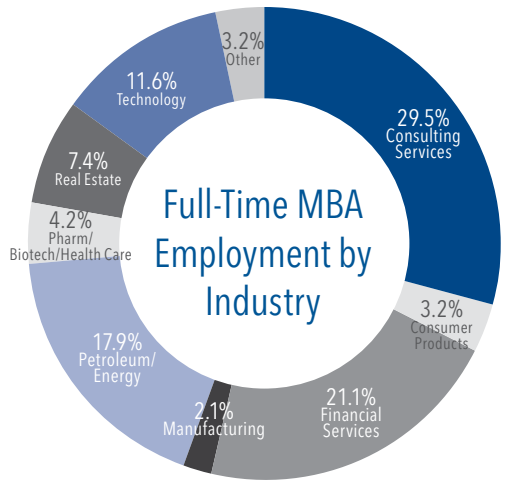
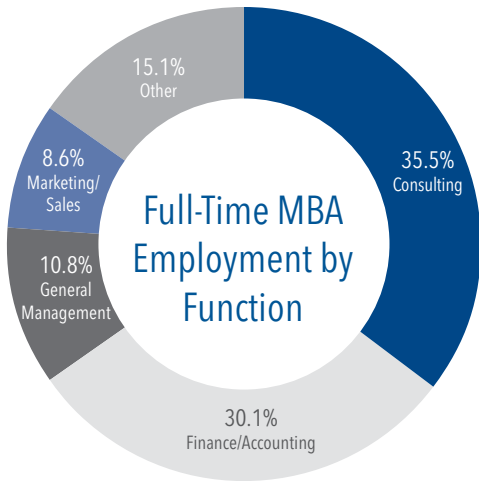


### TOP HIRING COMPANIES

International Students

Capital One, Dell, Apple, BCG, McKinsey, EY, Deloitte Consulting, Danaher, Kaiser Permanente, Transocean, Kalypso, KBR, Alcon, Wood Mackenzie





The students, faculty and staff at Rice offered a welcoming and supportive environment that helped me immerse easily into the American Culture. Rice alumni take a personal interest in helping students and Career Development Office served as a great resource throughout my recruiting experience.

Mayank Kochhar

Full-time MBA, Class of 2020  
Incoming Sr. Associate, EY



# CONSULTING CAREERS

30 %

Accepted jobs in consulting

\$ 140,359

Average salary

\$ 25,417

Average signing bonus

27 %

International students  
accepted jobs in consulting

18 %

Class of 2020 accepted  
consulting internships

"Deloitte's partnership with Rice has successfully matured over the years. Rice graduates are now an integral part of Deloitte's fabric, making a strong impact through their excellent problem solving skill-set, broad business exposure and a collaborative style of working."

**Rachael Goydan** - Managing Director, Enterprise Operations, Deloitte Consulting

## TOP EMPLOYERS

Full-Time Class 2019

KPMG, Deloitte Consulting, EY, FTI Consulting,  
Accenture, Alvarez & Marsal, BCG, McKinsey

## TOP INTERNSHIP EMPLOYERS

Full-Time Class 2020

Accenture, AixPartners, Alvarez & Marsal,  
Deloitte Consulting, EY, FTI Consulting, Kalypso,  
KRC Research, McKinsey, Prophet, Westney





**Capital One enjoys a wonderful partnership with the career center, and we're excited to build on the tremendous success we've had at Rice Business! Because students show up well-prepared and ready to exceed Capital One's high performance bar, we expect to grow our large population of graduates in years to come.**

**Chris Coda**

Professional MBA, Class of 2016  
Senior Manager, New Product Strategy  
Capital One

# FINANCE & INVESTING CAREERS

21 %

Accepted jobs in finance/investment banking

\$ 134,310  
Average salary

\$ 40,000  
Average signing bonus

19 %  
international students  
accepting FS jobs

23 %  
Class of 2020 accepted FS  
internships

"I had always heard how strong the Rice MBA alumni network was, but it wasn't until I went through recruiting that I truly realized how beneficial the connections are to landing the job. To anyone on the fence about going to Rice Business, give me a call and I will gladly take the time to illustrate the power of the alumni network."

**Johnny Gragg** - Full-time MBA, Class of 2019, Investment Banking Associate, Barclays

## TOP EMPLOYERS

Full-Time Class 2019

Bank of America, Barclays, BMO, Capital One, Credit Suisse, Goldman Sachs, JP Morgan, Scotiabank

## TOP INTERNSHIP EMPLOYERS

Full-Time Class 2020

Barclays, Citigroup, Goldman Sachs, JP Morgan, Moelis & Co., Morgan Stanley, Scotiabank, UBS, Wells Fargo

# ENERGY CAREERS

18 %

Accepted jobs in energy

\$ 118,674  
Average salary

\$ 19,538

Average signing bonus

14 %

International students  
accepted jobs in energy

16 %

Class of 2020 accepted  
energy internships

"We love to recruit at Rice Business! Their program consistently provides us with candidates that have a unique blend of intelligence, tenacity, curiosity and communication skills. When we hire a Rice Business student, we believe we are hiring a future leader of our company."

Abimbola (Abi) Mobuse - Advisor, University Recruiting - Finance, Phillips 66

## TOP EMPLOYERS

Full-Time Class 2019

BP, CenterPoint Energy, Chevron, ExxonMobil, KBR, Kinder Morgan, NRG Energy, Shell, Transocean

## TOP INTERNSHIP EMPLOYERS

Full-Time Class 2020

Apache Corp., CenterPoint Energy, Chevron, EnPower Inc., Phillips 66, Schlumberger, Shell

“

During and after my time at Rice, one thing that stood out to me was how powerful, yet close-knit, the alumni network is within ExxonMobil and across the industry. It provides an instant connection with many people across different companies and functions and an opportunity to learn from them.

Tim Barnhill

Full-time MBA, Class of 2019  
Financial Analyst, Treasurer's  
ExxonMobil





Rice Business taught me to be intentional in my approach to relationships. Get outside your comfort zone and connect with people who think differently than you.

Aric Stocks

Full-time MBA, Class of 2019  
Executive Leadership Program  
T-Mobile



# TECHNOLOGY CAREERS

12 %

Accepted jobs in technology

\$ 105,700

Average salary

\$ 12,333

Average signing bonus

27 %

International students  
accepting technology jobs

18 %

Class of 2020 accepted  
technology internships

"Dell highly values our partnership with Rice. The students bring diverse skill sets and diverse industry experience, many from different parts of the globe. Furthermore, they combine that with that team-work mentality. Those are winning formulas for our organization."

Lisa Soto Hegner - University Relations Marketing Program Manager, Dell

## TOP EMPLOYERS

Full-Time Class 2019

Dell, Apple, T-Mobile, HPE, Nuro

## TOP INTERNSHIP EMPLOYERS

Full-Time Class 2020

Dell, Amazon, Autodesk, Cisco,  
Google, HPE

# MEET OUR TEAM



**Philip Heavilin**

*Executive Director*  
Career Development Office



**Jessica Campbell**

*Director*  
Corporate & Employer Relations



**Sue Hochman**

*Director*  
Career Education and Advising



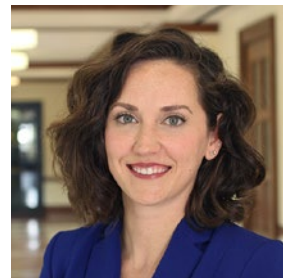
**Marie C. Bergeron**

*Director, Experienced Hires & Alumni*  
Career Development Office



**Tiffany Stott**

*Senior Associate Director*  
Career Education and Advising



**Tamara Clarkson**

*Associate Director*  
Career Education and Advising



**Erin Fisher**

*Associate Director*  
Career Education and Advising



**Ashley McTaggart**

*Associate Director*  
Career Education and Advising



**Zoe Sullivan**

*Associate Director*  
Career Education and Advising



**Carmen Carter**

*Assistant Director*  
Recruiting and Employer Relations



**Mariella De Alba Ortiz**

*Assistant Director*  
Recruiting and Employer Relations



**Darnelle Desvignes**

*Recruiting Coordinator*  
Career Development Office



**Stefanie Engels**

*Office Coordinator*  
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